



Get More Billable Hours in Less Time

Here's How Dentists are Using
Digital Patient Connect

EXECUTIVE SUMMARY

When it comes to adding billable hours while improving patient care, one key thing stands in most dentists' way—time.

There are only so many billable hours in a day, making it challenging for smaller dental practices to increase profitability without working around the clock.

But there's a better way.

Instead of adding more hours to the day, dentists can make their available hours more impactful for their patients and profitable for their practice with Digital Patient Connect (DPC).

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A Simple Way to Increase Profitability for Your Dental Practice

DPC is a cutting-edge solution redefining how dentists triage patients to deliver diagnoses in less time. Unlike the basic online forms found in standard practice management systems, DPC empowers patients to complete health forms at their convenience, from the comfort and privacy of home. This gives them time to reflect on their responses, ensuring that dentists receive the most thorough and accurate information possible when new patients arrive for dental treatment.

With DPC's integrated option for connecting X-ray records, dentists can access crucial patient data instantly, enabling quicker diagnoses and more personalised treatment plans.

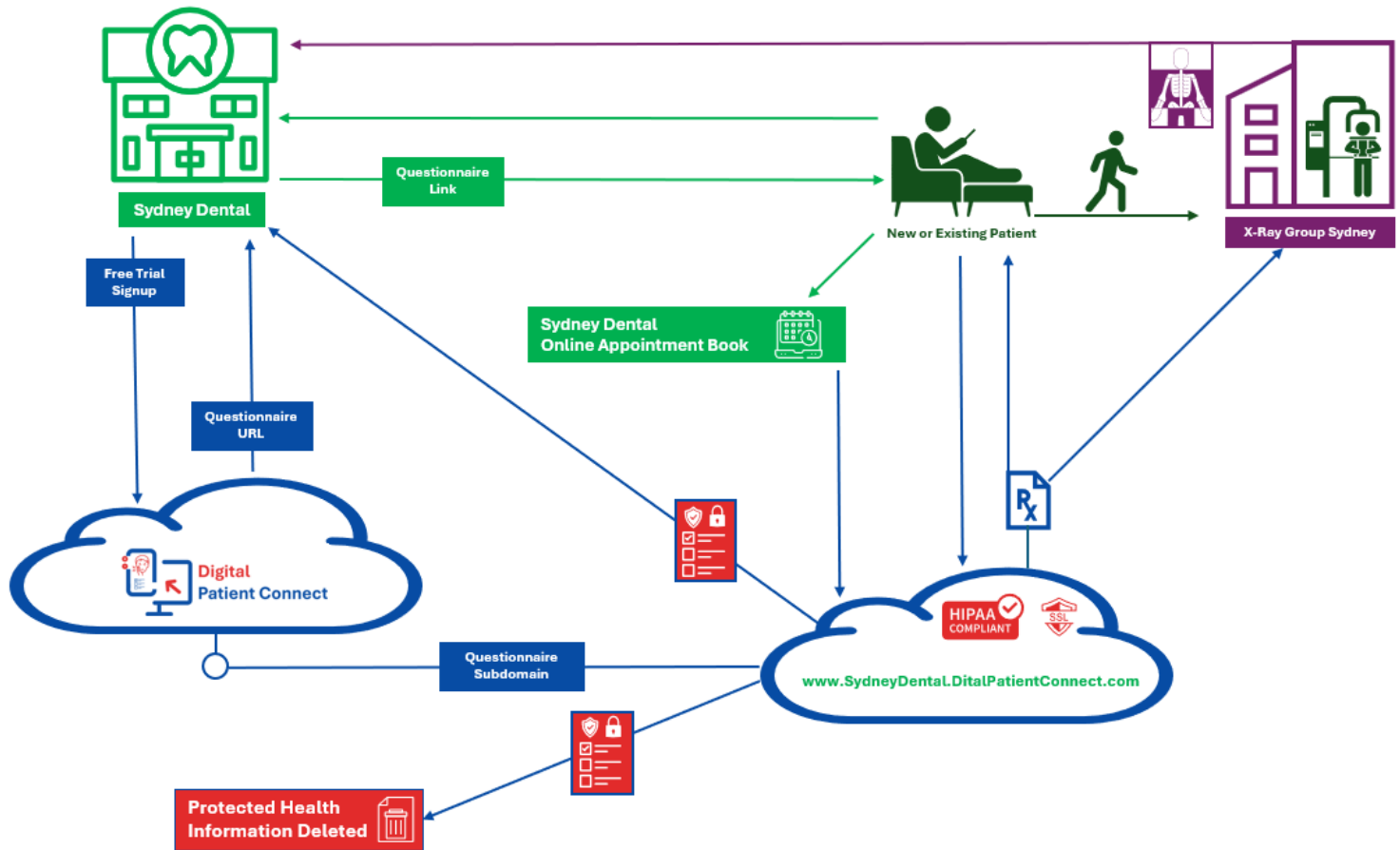
DPC enhances the entire dental practice workflow by offering:

- ▶ **Increased billable time availability**, freeing up more time for billable patient care.
- ▶ **An enhanced triage process** that significantly reduces the time it takes to triage and diagnose.
- ▶ **Deepened medical defence position**, ensuring practices are well-protected in legal matters.
- ▶ **Chairside time savings**, giving dentists more efficient, actionable insights before appointments to save time when the patient is in the chair.
- ▶ **Quick software fixes, ensuring any bugs are caught and fixed before they become a bigger issue.**
- ▶ **Increased patient satisfaction**, as patients experience a smoother, more personalised care process, leading to patient loyalty and repeat visits.

See What Makes DPC Different

Digital Patient Connect (DPC) is a simple yet cutting-edge digital solution for facilitating dental patient triage. It guides patients through a series of customisable, logic-driven questions designed to elicit a significant amount of important health information that can help dentists triage and diagnose patients during their first visit.

DPC was designed by a practising dentist who understands the frustration many dental practices face when looking for ways to modernise patient data collection without sacrificing accuracy or efficiency.



Key Features

Security and HIPAA Compliance: DPC strictly adheres to legal and HIPAA regulations, ensuring that sensitive patient data is protected throughout collection and storage. DPC does not retain any patient data beyond what is needed for the practice's immediate medical purposes, and data is purged from the system weekly to further safeguard patient privacy.

Multiple-Choice Questions: Most questions are multiple-choice, starting with simple “Yes” or “No” answers. Patients can simply tick boxes next to the health conditions that apply to them.

Logic-Driven Questionnaires: DPC's system dynamically adjusts based on patient responses, ensuring all relevant follow-up questions are answered. For example, if a patient reports a history of heart disease, the questionnaire will automatically trigger a series of more specific follow-up questions, drilling down into the patient's medical history. This method eliminates errors caused by overlooked information and improves diagnostic accuracy.

Customisation: Dental practices can tailor questionnaires for their specific needs. Whether they offer online appointment booking or specialised dental services, DPC's flexible system integrates seamlessly into their workflow.

- ▶ [Get a sample of the standard medical triage here](#) to see how it may be customised for your practice.
- ▶ [Get a sample of the standard dental triage here](#) to see how it can be customised for your practice.

Option for Automated X-ray Referral: Dentists can have an X-ray at their fingertips to aid in the diagnosis during patient consult. This can save significant time in diagnosing the patient and even make it possible for a dentist to deliver treatment to address the patient's complaint during their initial appointment.

Patient-Centric Interface: The system builds trust by explaining how declaring certain medical conditions benefits the patient's den-

tal care. This transparency increases patient satisfaction and ensures the practice is well-prepared for upcoming appointments.

Stripe Subscription Integration: DPC's subscription model is powered by Stripe's metered algorithm. This makes it easy for dental practices to pay based on usage and offers flexible pricing options.

Ongoing Updates: DPC undergoes continuous live testing at our founder's dental practice to identify and fix weaknesses in real-time. Updates are quickly deployed because the DPC system is so specialised and focused.

Add More Billable Hours without Compromising Patient Care with DPC

Through testing, we have found that the DPC system significantly reduces administrative workloads, leading to substantial time and dollar savings for dentists and their administrative staff. As of October 2024, DPC has achieved a convenience rating of 92% and a user-friendly rating of 93% from patients.

Here are a few ways DPC can improve dentists' profits and patients' experiences.

Reduced Diagnostic Time: Dentists can start treatment faster by having comprehensive patient health data before the patient arrives, sometimes providing a diagnosis before the patient is in their chair. This can save 5-15 minutes per appointment, a crucial advantage for busy dental practices with high hourly production targets.

It is a great form, easy to fill at your own pace, and would save time in the practice waiting room as well.

John

Streamlined Administrative Tasks: Minimise administrative tasks by eliminating physical forms, storing paper records, and managing scanning processes. Much of the remaining administrative work can be done remotely, which has allowed the founder's practice to cut expenses to 20% of their previous cost.

Great idea. Saves a lot of paperwork when you get to your appointment.

Wayne

Improved Diagnostic Accuracy: DPC's well-structured digital notes allow dentists to focus on the patient's medical history, ask relevant questions, and prevent critical information from being overlooked.

It takes some anxiety away knowing the staff can prepare beforehand, and I don't have to worry about hurrying to finish the form before my appointment.

Georgia

Improved Patient Rapport: Dentists can build rapport faster by having more meaningful conversations from the outset. The information in the medical questionnaire can build trust in the dentist's competence to safely and holistically manage the patient's dental care and encourage new patients to turn into loyal, returning patients.

Filling the form out online saves me the stress and hassle of doing it in the clinic. It is convenient for me to spend more time talking to the dentist rather than doing forms.

Tyrone

Reduced Data Collection Errors: Having the time to thoughtfully answer questions instead of feeling rushed allows patients to provide more accurate information.

This form was very helpful for me so I could spell my medication correctly and not make a mistake when waiting for my appointment in the waiting room.

Bree

Market Expansion and Beta Trial Goals

Unlike traditional PMS systems that rely on slow user feedback loops, DPC's system is constantly tested and updated in real-time, ensuring continuous improvement. As a system founded by a practising dentist, DPC addresses the fundamental challenges dental practices face, from diagnostic accuracy to time management and patient rapport. The founder's direct involvement ensures the system evolves with its users' needs.

DPC is currently in its minimal viable product (MVP) phase, with a limited beta trial at the founder's dental practice. The next phase of expansion will involve onboarding more dental practices to refine the system further and eliminate any potential silo effect in its development.

DPC is well-positioned to revolutionise the dental industry by providing a more efficient and accurate system for collecting patient health information. Participating dental practices will be at the forefront of this innovation, benefiting from the time and cost savings it offers.

Experience These Benefits for Your Dental Practice! Sign Up as a DPC Beta Tester

We are currently seeking dental practices to participate in the next stage of the DPC beta trial. Qualifying practices will meet the following criteria:

- ▶ Owner-operated
- ▶ English speaking
- ▶ Staff 1-2 dentists
- ▶ Offer online appointment booking
- ▶ Currently using paper-based or online forms
- ▶ Located in an English-speaking country

The trial will provide valuable feedback from diverse practices to enhance questionnaire logic and refine the system's user experience. DPC will leverage insights gained to iterate on its system in real-time.

Following the next beta trial, DPC aims to secure additional funding to transition the MVP into a full-scale web application, providing practices with a more automated, integrated system that will continue to evolve based on user feedback.

We invite dental practices to join us in this journey to transform patient data collection and enhance the efficiency of dental care. Together, we can shape the future of dental practice management to improve outcomes for dental practices and patients alike.

[Contact us to learn more.](#)

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